CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2017 and 2016



CONTENTS

Independent Auditors' Report	2
Consolidated Statements of Financial Position	. 3
Consolidated Statements of Activities	. 4
Consolidated Statements of Functional Expenses5	5-6
Consolidated Statements of Cash Flows	. 7
Notes to the Consolidated Financial Statements	19
Supplemental Information:	
Schedules of Consolidated Statements of Financial Position as of June 30, 2017 and 2016	21
Schedules of Consolidated Statements of Activities for the Years Ended June 30, 2017 and 2016	23
Schedule of Expenditures of Federal Awards for the Year Ended June 30, 2017	24
Notes to Schedule of Expenditures of Federal Awards	25
Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards	27
Independent Auditors' Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by the Uniform Guidance	30
Schedule of Findings and Questioned Costs	31



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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of San Gabriel/Pomona Valleys Developmental Services, Inc. and Richard D. Davis Foundation for the Developmentally Disabled, Inc.:

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of San Gabriel/Pomona Valleys Developmental Services, Inc. and Richard D. Davis Foundation for the Developmentally Disabled, Inc. (a California nonprofit corporation), which comprise the consolidated statements of financial position as of June 30, 2017 and 2016, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement. The financial statements of the Richard D. Davis Foundation for the Developmentally Disabled, Inc. were not audited in accordance with *Government Auditing Standards*.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of San Gabriel/Pomona Valleys Developmental Services, Inc. and Richard D. Davis Foundation for the Developmentally Disabled, Inc. as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidate financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated February 7, 2018, on our consideration of San Gabriel/Pomona Valleys Developmental Services, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering San Gabriel/Pomona Valleys Developmental Services, Inc.'s internal control over financial reporting and compliance.

Long Beach, California

Windes, Inc.

February 7, 2018

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

ASSETS

	June 30,			
		2017		2016
ASSETS				
Cash and cash equivalents	\$	14,134,012	\$	12,142,104
Cash – client trust funds		4,822,757		4,161,406
Contracts receivable – state of California (net of advances)		2,516,619		1,902,717
Receivable from Intermediate Care Facility vendors		3,913,992		3,184,711
Other receivables		161,389		123,659
Prepaid expenses		501,907		340,537
Due from state - accrued vacation and other leave benefits		1,513,851		1,215,732
Deposits		12,459		14,759
TOTAL ASSETS	\$	27,576,986	\$	23,085,625
LIABILITIES AND NET ASS	SETS	}		
LIABILITIES				
Accounts payable	\$	21,615,383	\$	18,341,333
Accrued salaries and payroll taxes		540,614		391,516
Retirement plan contribution payable		94,363		83,564
Accrued vacation and other leave benefits		1,513,851		1,215,732
Reserve for unemployment insurance		100,000		100,000
Unexpended client trust funds		3,594,815		2,806,677
		27,459,026		22,938,822
COMMITMENTS AND CONTINGENCIES (Notes 4 and 6)				
NET ASSETS				
Unrestricted		117,960		146,803
TOTAL LIABILITIES AND NET ASSETS	\$	27,576,986	\$	23,085,625

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF ACTIVITIES

	For the Year Ended				
	June 30,				
	2017	2016			
CHANGE IN UNRESTRICTED NET ASSETS					
SUPPORT AND REVENUE					
Contracts – state of California	\$ 226,189,430	\$ 199,825,083			
Intermediate Care Facility supplemental services income	7,963,833	7,225,854			
Contributions	5,327	13,180			
Special fund-raising event, net of direct expenses of					
(\$27,315 - 2017; \$25,930 - 2016)	56,080	67,620			
Interest income	16,286	10,018			
Other income	36,759	43,692			
Total Support and Revenue	234,267,715	207,185,447			
EXPENSES					
Program Services:					
Direct client services	230,941,325	204,179,013			
Supporting Services:					
General and administrative	3,355,233	2,992,921			
Total Expenses	234,296,558	207,171,934			
CHANGE IN NET ASSETS	(28,843)	13,513			
NET ASSETS AT BEGINNING OF YEAR	146,803	133,290			
NET ASSETS AT END OF YEAR	\$ 117,960	\$ 146,803			

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2017

	Program		Supporting			
		Services	Services			
		Direct				
		Client		Seneral and		Total
		Services	Ac	<u>Iministrative</u>	_	Expenses
Salaries	\$	18,138,726	\$	2,099,126	\$	20,237,852
Employee benefits		4,202,855		485,194		4,688,049
Payroll taxes		309,453		26,674		336,127
Total Salaries and Related Expenses		22,651,034		2,610,994		25,262,028
Purchase of services:						
Residential care facilities		68,986,598				68,986,598
Day programs		76,151,292				76,151,292
Transportation		13,788,672				13,788,672
Other purchase of services		45,294,878				45,294,878
Equipment rental		43,460		4,990		48,450
Equipment maintenance		220,617		25,333		245,950
Facility rent		2,362,912		271,327		2,634,239
Communication		116,989		13,434		130,423
General office expenses		138,462		15,899		154,361
Postage		55,484		6,371		61,855
Printing		29,954		3,439		33,393
Insurance		170,223		19,546		189,769
Legal fees				100,423		100,423
Board of Directors' expenses				10,169		10,169
Equipment purchases		293,677		33,722		327,399
Contract consultants		8,527		87,112		95,639
Travel		244,536		29,217		273,753
General expenses		311,839		35,808		347,647
Accounting fees				66,249		66,249
Dues		72,171		8,287		80,458
Bank fees and interest expense				12,913		12,913
TOTAL EXPENSES	\$	230,941,325	\$	3,355,233	\$	234,296,558

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2016

	Program		Supporting			
		Services	Services			
		Direct				
		Client	G	eneral and		Total
		Services	Ad	<u>lministrative</u>		Expenses
Salaries	\$	15,431,975	\$	1,806,625	\$	17,238,600
Employee benefits	Ψ	3,750,961	Ψ	417,808	Ψ	4,168,769
Payroll taxes		251,402		25,817		277,219
Total Salaries and Related Expenses		19,434,338		2,250,250		21,684,588
Purchase of services:		19,101,000		_,,_,		21,001,000
Residential care facilities		59,184,682				59,184,682
Day programs		65,361,920				65,361,920
Transportation		12,403,473				12,403,473
Other purchase of services		43,836,144				43,836,144
Equipment rental		41,540		4,822		46,362
Equipment maintenance		149,874		17,396		167,270
Facility rent		2,360,279		273,961		2,634,240
Communication		85,380		9,910		95,290
General office expenses		150,301		17,446		167,747
Postage		58,713		6,815		65,528
Printing		30,655		3,558		34,213
Insurance		170,264		19,763		190,027
Legal fees				100,653		100,653
Board of Directors' expenses				13,699		13,699
Equipment purchases		249,510		28,961		278,471
Contract consultants		25,262		101,863		127,125
Travel		253,979		33,442		287,421
General expenses		324,933		37,715		362,648
Accounting fees				52,909		52,909
Dues		57,766		6,705		64,471
Bank fees and interest expense				13,053		13,053
TOTAL EXPENSES	\$	204,179,013	\$	2,992,921	\$	207,171,934

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the Year Ended June 30,			
		2017		2016
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	(28,843)	\$	13,513
Adjustments to reconcile change in net assets				
to net cash from operating activities:				
(Increase) decrease in:				
Cash – client trust funds		(661,351)		124,074
Contracts receivable – state of California		(613,902)		11,587,724
Receivable from Intermediate Care Facility vendors		(729,281)		(1,452,494)
Other receivables		(37,730)		21,346
Prepaid expenses		(161,370)		200,450
Due from state - accrued vacation and				
other leave benefits		(298,119)		55,900
Deposits		2,300		(1,800)
Increase (decrease) in:				
Accounts payable		3,274,050		250,099
Accrued salaries and payroll taxes		149,098		(23,639)
Retirement plan contribution payable		10,799		(4,646)
Accrued vacation and other leave benefits		298,119		(55,900)
Unexpended client trust funds		788,138		(97,363)
Net Cash Provided By Operating Activities		1,991,908		10,617,264
NET CHANGE IN CASH AND CASH EQUIVALENTS		1,991,908		10,617,264
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		12,142,104		1,524,840
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	14,134,012	\$	12,142,104

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

NOTE 1 – Organization and Summary of Significant Accounting Policies

Organization

San Gabriel/Pomona Valleys Developmental Services, Inc. (the Center) was incorporated on April 14, 1986 as a California nonprofit corporation. The Center was organized in accordance with the provisions of the Lanterman Developmental Disabilities Services Act (the Act) of the Welfare and Institutions Code of the State of California. In accordance with the Act, the Center, under the name San Gabriel/Pomona Regional Center, provides services for persons with developmental disabilities and their families. Services include, but are not limited to, assessment, advocacy, service coordination, education, training, communication, resource development, and prevention services. The geographical area served includes the Los Angeles County health districts of Foothill, El Monte, and Pomona.

The Act includes governance provisions regarding the composition of the Center's board of directors. The Act states that the board shall be comprised of individuals with demonstrated interest in, or knowledge of, developmental disabilities, and other relevant characteristics, and requires that a minimum of 50% of the governing board be persons with developmental disabilities or their parents or legal guardians; and that no less than 25% of the members of the governing board shall be persons with developmental disabilities. In addition, a member of a required advisory committee, composed of persons representing the various categories of providers from which the regional center purchases client services, shall serve as a member of the Center's board. To comply with the Act, the Center's board of directors includes persons with developmental disabilities, or their parents or legal guardians, who receive services from the Center and a client service provider of the Center.

The Center contracts with the State of California Department of Developmental Services (DDS) to operate a regional center for the developmentally disabled and their families. Under the terms of the contract, funded expenditures are not to exceed \$241,099,042 for the 2016-2017 contract year and \$203,951,283 for the 2015-2016 contract year. Actual net expenditures under the regional center contract for the 2016-2017 contract year was \$223,643,661 and \$198,932,123 for the 2015-2016 contract year as of June 30, 2017.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

NOTE 1 – Organization and Summary of Significant Accounting Policies (Continued)

Basis of Accounting and Consolidation

The consolidated financial statements have been prepared on the accrual basis of accounting and, accordingly, revenues are recognized when earned and expenses are recognized when the obligation is incurred. Reimbursements from the state are considered earned when the qualifying expense is incurred.

The consolidated financial statements include the financial statements of San Gabriel/Pomona Valleys Developmental Services, Inc. and Richard D. Davis Foundation for the Developmentally Disabled, Inc. (Foundation), hereafter collectively referred to as the Organization. Any intercompany transactions and accounts are eliminated in the accompanying consolidated financial statements.

The Foundation is a separately incorporated, nonprofit organization in which San Gabriel/Pomona Valleys Developmental Services, Inc. is the sole member. The Foundation was formed for the primary purpose of providing financial support to developmentally disabled individuals for whom funds are not available through the regional center system or categorically not within the funding policies of the San Gabriel/Pomona Regional Center. In regards to its financial grants program, the recipients and their families are clients of the San Gabriel/Pomona Regional Center. The Foundation's activities are primarily funded by donations and fund-raising events.

Financial Statement Presentation

The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted. Accordingly, the net assets of the Organization are classified and reported as described below:

Unrestricted Net Assets – Net assets that are not subject to donor-imposed restrictions.

Temporarily Restricted Net Assets – Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time. As the restrictions are satisfied, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying statements of activities as net assets released from restrictions.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

NOTE 1 – Organization and Summary of Significant Accounting Policies (Continued)

Permanently Restricted Net Assets – Net assets subject to donor-imposed restrictions that the corpus be invested in perpetuity and only the income be made available for program operations in accordance with donor restrictions. Such income generally includes interest, dividends, and realized and unrealized earnings from the corpus.

As of June 30, 2017, the Organization had no temporarily or permanently restricted net assets.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and nature of any donor-imposed restrictions.

Contributions, including pledges, are recognized as support in the period received or pledged. Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. Amortization of the discount to present value is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met.

All contributions are considered to be available for unrestricted use unless specially restricted by the donor. Contributions received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a donor's stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Permanently restricted contributions and net assets have restrictions stipulated by the donor that the corpus be invested in perpetuity and only income be made available for operations.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

NOTE 1 – Organization and Summary of Significant Accounting Policies (Continued)

Use of Estimates and Assumptions

Management uses estimates and assumptions in preparing the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were assumed in preparing the consolidated financial statements.

Cash and Cash Equivalents

For the purpose of the consolidated statement of cash flows, the Organization considers all highly liquid debt instruments with an original maturity of three months or less when purchased to be cash equivalents. At June 30, 2017 and throughout the year, the Organization has maintained cash balances in its bank in excess of federally insured limits. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

Contracts Receivable - State of California

Contracts receivable and contract support are recorded on the accrual method as related expenses are incurred.

Receivables from Intermediate Care Facility Vendors

The Centers for Medicare and Medicaid Services (CMS) approved federal financial participation in the funding of day and related transportation services purchased by the Center for consumers who reside in Intermediate Care Facilities (ICFs). CMS agreed that the day and related transportation services are part of the ICF service; however, the federal rules allow for only one provider of the ICF service. Accordingly, all the Medicaid funding for the ICF residents must go through the applicable ICF provider. The Center receives a 1.5% administrative fee based on the funds received to cover the additional workload.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

NOTE 1 – Organization and Summary of Significant Accounting Policies (Continued)

Receivables from Intermediate Care Facility Vendors (Continued)

The DDS has directed the Center to prepare billings for these services on behalf of the ICFs and submit a separate state claim report for these services. The Center was directed to reduce the amount of their regular state claim to DDS by the dollar amount of these services. Reimbursement for these services will be received from the ICFs. DDS advances the amount according to the state claim to the ICFs. The ICFs are then required to pass on the payments received, as well as the Center's administrative fee, to the Center within 30 days of receipt of funds from the State Controller's Office.

State Equipment

Pursuant to the terms of the contract with the DDS, equipment purchases become the property of the state and, accordingly, are charged as expense when incurred. For the years ended June 30, 2017 and 2016, equipment purchases totaled \$315,160 and \$278,471, respectively.

Accrued Vacation and Other Leave Benefits

The Organization has accrued a liability for vacation and other leave benefits earned. However, such benefits are reimbursed under the state contract only when actually paid. The Organization has also recorded a receivable from the state for the accrued leave benefits to reflect the future reimbursement of such benefits.

Allocation of Expenses

The consolidated statements of functional expenses allocate expenses for all funds to the program and supporting service categories based on a direct cost basis for purchase of services, salaries, and related expenses. Operating expenses are allocated based on a percentage of salaries and related expenses per category to total salaries and related expenses, except for certain expenses that are designated as program or supporting services.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

NOTE 1 – Organization and Summary of Significant Accounting Policies (Continued)

Income Taxes

The Organization has received tax-exempt status from the Internal Revenue Service and California Franchise Tax Board under Section 501(c)(3) of the Internal Revenue Code (IRC) and Section 23701(d) of the Revenue and Taxation Code.

The Organization recognizes the financial statement benefit of tax positions, such as the filing status of tax-exempt, only after determining that the relevant tax authority would more likely than not sustain the position following an audit. The Organization is subject to potential income tax audits on open tax years by any taxing jurisdiction in which it operates. The statute of limitations for federal and California purposes is generally three and four years, respectively.

Recently Issued Accounting Pronouncements

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)* (ASU 2014-09), requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective and permits the use of either a full retrospective or retrospective with cumulative effect transition method. In August 2015, the FASB issued ASU 2015-14 which defers the effective date of ASU 2014-09 one year making it effective for annual reporting periods beginning after December 15, 2018 (fiscal year ending June 30, 2020 for the Organization). The Organization has not yet selected a transition method and is currently evaluating the effect that the standard will have on the financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)* (ASU 2016-02). The guidance in this ASU supersedes the leasing guidance in *Topic 840*, Leases. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The new standard is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years (fiscal year ending June 30, 2021 for the Organization). The Organization is currently evaluating the impact of the adoption of the new standard on the financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

NOTE 1 – Organization and Summary of Significant Accounting Policies (Continued)

Recently Issued Accounting Pronouncements (Continued)

In August 2016, the FASB released ASU 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities (Topic 958)*. The update amends the current reporting model for nonprofit organizations and enhances their required disclosures. The major changes relate to: (a) presentation of classes of net assets, (b) the presentation of underwater endowment funds and related disclosures, (c) recognition of the expirations of restrictions on gifts used to acquire or construct long-lived assets absent explicit donor stipulations otherwise, (d) statement of functional expense, (e) disclosure of quantitative and qualitative information regarding liquidity and availability of resources; and a few smaller items. The ASU is effective for fiscal years beginning after December 15, 2017 (fiscal year ending June 30, 2019 for the Organization). The Organization is currently evaluating the impact of the adoption of the new standard on the financial statements.

Subsequent Events

The Organization's management has evaluated subsequent events from the consolidated statement of financial position date through February 7, 2018, the date the consolidated financial statements were available to be issued for the year ended June 30, 2017, and determined that there were no other items to disclose.

NOTE 2 – Cash - Client Trust Funds and Unexpended Client Trust Funds

The Center functions as custodian for the receipt of certain governmental payments and resulting disbursements made on behalf of regional center clients. These cash balances are segregated from the operating cash accounts of the Center and are restricted for client support. Since the Center is acting as an agent in processing these transactions, no revenue or expense is reflected on the accompanying consolidated statements of activities.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

NOTE 2 – Cash - Client Trust Funds and Unexpended Client Trust Funds (Continued)

The following is a summary of client support and expenses not reported in the consolidated statements of activities:

	For the Year Ended June 30,			
	2017	2016		
Support:				
Social Security and other client support	\$ 20,820,281	<u>\$ 21,190,473</u>		
Disbursements:				
Residential Care	\$ 16,134,426	\$ 16,447,217		
Other disbursements	4,685,855	4,743,256		
	\$ 20,820,281	<u>\$ 21,190,473</u>		

NOTE 3 - Contracts Receivable/Contract Advances - State of California

The Organization's major source of revenue is from the state of California. Each fiscal year, the Organization enters into a new contract with the state for a specified funding amount subject to budget amendments. Revenue from the state is recognized monthly when a claim for reimbursement of actual expenses if filed with the state. These reimbursement claims are paid at the state's discretion either through direct payments to the Organization or by applying the claims reimbursements against advances already made to the Organization.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

NOTE 3 - Contracts Receivable/Contract Advances - State of California (Continued)

As of June 30, 2017 and 2016, the DDS had advanced the Organization \$59,415,456 and \$35,590,721, respectively, under the regional center contracts. For consolidated financial statement presentation, to the extent there are claims receivable, these advances have been offset against the claims receivable from DDS as follows:

	June 30,				
	2017	2016			
Contracts receivable Contract advances	\$ 61,932,075 (59,415,456)	\$ 37,493,438 (35,590,721)			
Net contracts receivable	<u>\$ 2,516,619</u>	\$ 1,902,717			

The Organization has renewed its contract for the fiscal year ending June 30, 2018. The contract provides for initial funding of \$180,967,462.

NOTE 4 – Short-Term Borrowings

The Organization has a revolving line of credit with a bank whereby it could borrow up to \$26,000,000 until June 30, 2018. Interest is payable at the greater of 2.25%, or 1% below the bank's prime rate, with an effective rate of 3.25% as of June 30, 2017. There was no balance outstanding as of June 30, 2017 and 2016.

NOTE 5 – Employee Benefit Plans

Effective July 1, 2004, the Center adopted an Internal Revenue Code (IRC) §401(a) retirement benefit savings plan (the 401(a) Plan). All employees are required to enter the 401(a) Plan immediately upon employment. Contributions to the 401(a) Plan are based on a percentage of each participant's compensation. Employee contributions are not permitted in the 401(a) Plan.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

NOTE 5 – Employee Benefit Plans (Continued)

The Center contributes to an IRC §403(b) retirement plan (the 403(b) Plan) for all eligible employees. All employees are eligible to enter the 403(b) Plan immediately upon employment. Participants can contribute up to the federal maximum limit. The Center is not required to match a participant's contribution. The Center may make discretionary contributions to the 403(b) Plan allocated in direct proportion to the participant's pay, up to a set percentage of the participant's salary. Loans are permitted, subject to the terms of the 403(b) Plan document and applicant contract.

A deferred compensation plan qualified under IRC §457(b) was approved and implemented as of February 1, 2002. All employees may contribute up to the maximum defined by law. This plan has no provisions for employer contributions.

The total employer retirement expense for the years ended June 30, 2017 and 2016 was \$2,447,244 and \$2,160,142, respectively.

NOTE 6 – Commitments and Contingencies

Operating Leases

The Organization is obligated under an operating lease agreement for its office facilities, expiring February 2024, with two options to renew for five years each. The Organization is required to pay for taxes, utilities, maintenance, and insurance on the premises.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

NOTE 6 – Commitments and Contingencies (Continued)

Operating Leases (Continued)

Future minimum facilities lease commitments are as follows:

Year Ending June 30,	
2018	\$ 2,628,000
2019	2,628,000
2020	2,628,000
2021	2,628,000
2022	2,628,000
Thereafter	4,380,000
	\$ 17,520,000

Total facilities and office equipment rental expense for the years ended June 30, 2017 and 2016 totaled \$2,682,689 and \$2,680,602, respectively.

Contingencies

Funding

In accordance with the terms of the DDS contract, an audit may be performed by an authorized DDS representative. Should such audit disclose any unallowable costs, the Center may be liable to DDS for reimbursement of such costs. In the opinion of the Center's management, the effect of any disallowed costs would be immaterial to the consolidated financial statements at June 30, 2017 and 2016, and for the years then ended.

The Organization is dependent on continued funding provided by DDS to operate and provide services for its clients. The Center's contract with DDS provides funding for services under the Lanterman Act. In the event that the DDS determines that the Center has insufficient funds to meet its contractual obligations, the DDS shall make best efforts to secure additional funds and/or provide the Center with regulatory and statutory relief.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

NOTE 6 – Commitments and Contingencies (Continued)

Contingencies (Continued)

Unemployment Insurance

The Organization has elected to finance its unemployment insurance using the prorated cost-of-benefits method. Under this method, the Center is required to reimburse the state of California for benefits paid to its former employees. At June 30, 2017 and 2016, the Organization had \$100,000 in a reserve savings account to pay for any potential unemployment claims.

Legal Proceedings

The Organization is subject to various legal proceedings and claims arising in the ordinary course of its business. While the ultimate outcome of these matters is difficult to predict, management believes that the ultimate resolution of these matters will not have a material adverse effect on the Organization's financial position or activities.

SUPPLEMENTAL INFORMATION SCHEDULE OF CONSOLIDATED STATEMENT OF FINANCIAL POSITION JUNE 30, 2017

	 Center	<u>Fo</u>	oundation	_	Consolidated Balance
ASSETS					
Cash and cash equivalents	\$ 14,017,127	\$	116,885	\$	14,134,012
Cash – client trust funds	4,822,757				4,822,757
Contracts receivable - state of California, net	2,516,619				2,516,619
Receivable from Intermediate Care					
Facility vendors	3,913,992				3,913,992
Other receivables	161,389				161,389
Prepaid expenses	500,832		1,075		501,907
Due from state - accrued vacation and					
other leave benefits	1,513,851				1,513,851
Deposits	 12,459				12,459
TOTAL ASSETS	\$ 27,459,026	\$	117,960	\$	27,576,986
LIABILITIES					
Accounts payable	\$ 21,615,383			\$	21,615,383
Accrued salaries and payroll taxes	540,614				540,614
Retirement plan contribution payable	94,363				94,363
Accrued vacation and other leave benefits	1,513,851				1,513,851
Reserve for unemployment insurance	100,000				100,000
Unexpended client trust funds	3,594,815				3,594,815
	 27,459,026				27,459,026
NET ASSETS					
Unrestricted	 None	\$	117,960	_	117,960
TOTAL LIABILITIES AND NET ASSETS	\$ 27,459,026	\$	117,960	\$	27,576,986

SUPPLEMENTAL INFORMATION SCHEDULE OF CONSOLIDATED STATEMENT OF FINANCIAL POSITION JUNE 30, 2016

	 Center	<u>Fo</u>	undation	_	Consolidated Balance
ASSETS					
Cash and cash equivalents	\$ 11,995,301	\$	146,803	\$	12,142,104
Cash – client trust funds	4,161,406				4,161,406
Contracts receivable - state of California, net	1,902,717				1,902,717
Receivable from Intermediate Care					
Facility vendors	3,184,711				3,184,711
Other receivables	123,659				123,659
Prepaid expenses	340,537				340,537
Due from state - accrued vacation and					
other leave benefits	1,215,732				1,215,732
Deposits	 14,759				14,759
TOTAL ASSETS	\$ 22,938,822	\$	146,803	<u>\$</u>	23,085,625
LIABILITIES					
Accounts payable	\$ 18,341,333			\$	18,341,333
Accrued salaries and payroll taxes	391,516				391,516
Retirement plan contribution payable	83,564				83,564
Accrued vacation and other leave benefits	1,215,732				1,215,732
Reserve for unemployment insurance	100,000				100,000
Unexpended client trust funds	2,806,677				2,806,677
	 22,938,822				22,938,822
NET ASSETS					
Unrestricted	 None	\$	146,803		146,803
TOTAL LIABILITIES AND NET ASSETS	\$ 22,938,822	\$	146,803	\$	23,085,625

SUPPLEMENTAL INFORMATION SCHEDULE OF CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2017

	Center	Foundation	Consolidated Balance
CHANGE IN UNRESTRICTED NET ASSETS			
SUPPORT AND REVENUE			
Contracts – state of California	\$ 226,189,430		\$ 226,189,430
Intermediate Care Facility			
supplemental services income	7,963,833		7,963,833
Contributions		\$ 5,327	5,327
Special fund-raising event, net of expenses		56,080	56,080
Interest income	16,220	66	16,286
Other income	36,759		36,759
Total Support and Revenue	234,206,242	61,473	234,267,715
EXPENSES			
Program Services:			
Direct client services	230,854,700	86,625	230,941,325
Supporting Services:			
General and administrative	3,351,542	3,691	3,355,233
Total Expenses	234,206,242	90,316	234,296,558
CHANGE IN NET ASSETS	None	(28,843)	(28,843)
NET ASSETS AT BEGINNING OF YEAR	None	146,803	146,803
NET ASSETS AT END OF YEAR	None	\$ 117,960	\$ 117,960

SUPPLEMENTAL INFORMATION SCHEDULE OF CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2016

	_		Consolidated
	Center	Foundation	Balance
CHANGE IN UNRESTRICTED NET ASSETS			
SUPPORT AND REVENUE			
Contracts – state of California	\$ 199,825,083		\$ 199,825,083
Intermediate Care Facility			
supplemental services income	7,225,854		7,225,854
Contributions		\$ 13,180	13,180
Special fund-raising event, net of expenses		67,620	67,620
Interest income	9,943	75	10,018
Other income	43,692		43,692
Total Support and Revenue	207,104,572	80,875	207,185,447
EXPENSES			
Program Services:			
Direct client services	204,116,011	63,002	204,179,013
Supporting Services:			
General and administrative	2,988,561	4,360	2,992,921
	205 101 552	(7 0 ()	205 454 024
Total Expenses	207,104,572	67,362	207,171,934
CHANGE IN NET ASSETS	None	13,513	13,513
NET ASSETS AT BEGINNING OF YEAR	None	133,290	133,290
NET ASSETS AT END OF YEAR	None	\$ 146,803	\$ 146,803

SAN GABRIEL/POMONA VALLEYS DEVELOPMENTAL SERVICES, INC.

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2017

Federal Grantor/ Pass-Through Grantor/ Program or Cluster Title	Federal CFDA Number	Grant Identification Number	Grant Expenditures
U.S. Department of Education Passed through State of California Department of Developmental Services			
Special Education - Grants for Infants and Families with Disabilities	84.181	H181A160037	\$ 2,678,595
U.S. Corporation for National Community Service Passed through State of California Department of Developmental Services			
Foster Grandparent Program	94.011	16SFPCA002	194,484
			\$ 2,873,079

SAN GABRIEL/POMONA VALLEYS DEVELOPMENTAL SERVICES, INC.

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2017

NOTE A - BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (Schedule) includes the federal award activity of San Gabriel/Pomona Valleys Developmental Services, Inc. under programs of the federal government for the year ended June 30, 2017. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of San Gabriel/Pomona Valleys Developmental Services, Inc., it is not intended to, and does not, present the financial position, changes in net assets, or cash flows of San Gabriel/Pomona Valleys Developmental Services, Inc.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting and based on state contract budget allocations. Such expenditures are recognized following cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

NOTE C - INDIRECT COST RATE

San Gabriel/Pomona Valleys Developmental Services, Inc. has elected not to use the 10% de minimis indirect cost rate allowed under the Uniform Guidance.



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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of San Gabriel/Pomona Valleys Developmental Services, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of San Gabriel/Pomona Valleys Developmental Services, Inc. (a California nonprofit corporation), which comprise the consolidated statement of financial position as of June 30, 2017, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated February 7, 2018. The financial statements of Richard D. Davis Foundation for the Developmentally Disabled, Inc. were not audited in accordance with *Government Auditing Standards* and, accordingly, this report does not include reporting on internal control over financial reporting or instances of reportable noncompliance associated with Richard D. Davis Foundation for the Developmental Disabled, Inc.

Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered San Gabriel/Pomona Valleys Developmental Services, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of San Gabriel/Pomona Valleys Developmental Services, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of San Gabriel/Pomona Valleys Developmental Services, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or combination of a deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether San Gabriel/Pomona Valleys Developmental Services, Inc.'s consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of consolidated financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Long Beach, California

Windes, Inc.

February 7, 2018



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INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of San Gabriel/Pomona Valleys Developmental Services, Inc.

Report on Compliance for Each Major Federal Program

We have audited San Gabriel/Pomona Valleys Developmental Services, Inc.'s compliance with the types of compliance requirements described in the OMB Compliance Supplement that could have a direct and material effect on each of San Gabriel/Pomona Valleys Developmental Services, Inc.'s major federal programs for the year ended June 30, 2017. San Gabriel/Pomona Valleys Developmental Services, Inc.'s major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of San Gabriel/Pomona Valleys Developmental Services, Inc.'s major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about San Gabriel/Pomona Valleys Developmental Services, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of San Gabriel/Pomona Valleys Developmental Services, Inc.'s compliance.

Opinion on Each Major Federal Program

In our opinion, San Gabriel/Pomona Valleys Developmental Services, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the years ended June 30, 2017.

Report on Internal Control over Compliance

Management of San Gabriel/Pomona Valleys Developmental Services, Inc. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered San Gabriel/Pomona Valleys Developmental Services, Inc.'s internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of San Gabriel/Pomona Valleys Developmental Services, Inc.'s internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Long Beach, California

Windes, Inc.

February 7, 2018

SAN GABRIEL/POMONA VALLEYS DEVELOPMENTAL SERVICES, INC.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED JUNE 30, 2017

SUMMARY OF AUDITORS' RESULTS

Financial Statements

The auditors' report expresses an unmodified opinion on whether the consolidated financial statements of San Gabriel/Pomona Valleys Developmental Services, Inc. and Richard D. Davis Foundation for the Developmentally Disabled, Inc. were prepared in accordance with generally accepted accounting principles.

Internal control over financial reporting:

Material weakness(es) identified? - No

Significant deficiencies identified? – None reported

Noncompliance material to consolidated financial statements noted? - No

Federal awards

Internal control over major programs:

Material weakness(es) identified? - No

Significant deficiencies identified? – None reported

Type of auditors' report issued on compliance for major programs? - Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR section 200.516(a)? – No

Identification of major programs:

Special Education - Grants for Infants and Families with Disabilities CFDA #84.181

Dollar threshold used to distinguish between Type A and Type B programs was \$750,000.

Auditee qualified as low-risk auditee? - Yes

FINDINGS - FINANCIAL STATEMENTS AUDIT

None

FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL AWARD PROGRAMS AUDIT

None